

# GAME CHANGER

8<sup>th</sup> June 2024

## REFERRAL LETTER DEL SHIPS

To Whom It May Concern,

I am writing to provide a reference for Del Ships, who served as our shipping agent during our recent operations aboard the motor yacht Game Changer. We had the pleasure of working with Del Ships for a period of six weeks, during which time they provided exceptional support and services.

Throughout our stay, we undertook two safaris that presented significant logistical challenges. Del Ships managed all the complexities with professionalism and efficiency, ensuring that every aspect of our safaris was meticulously planned and executed. Their attention to detail and ability to anticipate and address potential issues were invaluable in making these excursions successful.

In addition to the safaris, we also attended the Sardine Run in East London, a highly demanding event requiring precise coordination and timing. Del Ships once again demonstrated their expertise by handling all arrangements seamlessly, allowing us to focus on the event itself without any concerns about logistical matters.

Furthermore, during our time in Cape Town, Del Ships facilitated various operational needs, including port services, provisioning, and repairs. Their network of local contacts and deep understanding of the maritime industry in the region greatly benefited our operations. They consistently delivered prompt and reliable service, demonstrating a high level of competence and dedication.

Overall, Del Ships proved to be an outstanding partner, contributing significantly to the success of our missions. Their professionalism, responsiveness, and commitment to excellence make them a valuable asset to any vessel requiring shipping agent services.

I highly recommend Del Ships for any maritime support needs. Their expertise and dedication ensure smooth and successful operations, and I look forward to working with them again in the future.

Sincerely,



Digby Berriman  
Rotational Captain

Mobile: +1 954 806 7053  
VoIP US: +1 786 209 1758  
VoIP UK: +44 203 769 3258

